

Pharmaceutical  
Company

# Solopharm

We care for people



# S

## Solopharm mission and values



To create modern, high-quality and affordable pharmaceuticals to preserve people's health and quality of life



### High-quality



**We strive for the highest quality** in all aspects of our work: production, management, partnership

### Caring for people



**People are the key value of the company:** consumers, employees, partners, investors

### Sustainability

**Rational use of resources allows us to maintain affordable prices** and provide the maximum number of people with a quality treatment

S

Solopharm  
today



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## History of the company



### 2011 - 2013

- Liquid Plant foundation and construction

### 2014 - 2017

- Launch of the 1<sup>st</sup> stage. Production of the first batch of infusion solutions
- Launch of the 2<sup>nd</sup> stage. Production of ophthalmic and nasal products
- Launch of the 3<sup>rd</sup> stage of the plant — 10 new lines

### 2019

- MDI aerosol line was launched

### 2020

- Start of construction of a new plant for solid dosage forms manufacturing

### 2021

- Launch of the biotechnological developments' laboratory and pilot scale site
- Launch of the 1<sup>st</sup> stage of the food supplements production (stick packs)

### 2022

- Launch of the solid dosage forms plant

### 2023

- Launch of the 4<sup>th</sup> stage of the liquid dosage form plant. Increasing the manufacturing facilities
- Launch of Matrix Wall — design and manufacture of clean rooms

- Launch of the 2<sup>nd</sup> stage of the food supplements plant (capsules)

- The groundbreaking of BioMix Plant — a plant for the production of biotechnology products

### 2024

- Launch of the ESS pharmaceutical warehouse
- Launch of a new plant for soft dosage forms manufacturing
- Launch of the production line for dietary supplements in sachet packets

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## Our team

443 

Office

961 

Production

62 

Warehouse

99 

R&D department

293 

Regional staff



### Solopharm team

Is a team of professional and likeminded individuals who strives to create the best on the Russian market and can respond flexibly to global challenges

### Ready to cooperate

Every year more than **150 people** complete an internship in our company. More than **40 corporate events** are conducted



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## General structure of the company

**Oleg Zherebtcov**  
Chief Executive Officer

- Commercial department
- Development department
- HR department
- Operational department
- Design department
- IT department
- Procurement & Logistics department
- Technical department (Production)
- Administration department
- Technical Engineering department
- Financial department
- Marketing department
- Promotion department



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## Solopharm partnership with the professional community

>

Professional interaction with medical community and pharmacy segment is aimed to increase the knowledge of specialists and final customers about the company and its products

### Promotion teams:

- Ophthalmology
- ENT and therapy
- Rheumatology
- Cosmetology
- Neurology

# > 200

regional staff

# > 80

cities of presence



# > 80 000

physicians and pharmacists receive up-to-date information about Solopharm products every year

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## Solopharm Ranking

Retail sector\*

**8<sup>th</sup>**  
**place**

by sales volume in packages with a market share of **2,4%**

**18<sup>th</sup>**  
**place**

by sales volume in rubles with a market share of **1,7%**

Hospital sector\*\*

**5<sup>th</sup>**  
**place**

by sales volume in packages with a market share of **4,6%**

**49<sup>th</sup>**  
**place**

by sales volume in rubles with a market share of **0,3%**

\*According to the results by the end of 12 months 2024, based on IQVIA data (including medical products segments, food supplements: Sea water, dry eye syndrome, Armaviscon, AquaOptic, Olyfrin, Ingasalin.

\*\*According to the results by the end of 12 months 2024. In government contract prices (VAT included), only 44-FZ. The period is determined by the auction date, the government contract status is «completed» and «completed/not conducted» According to IQVIA, for infusions, conversion to packaging No.1

### Company through the eyes of the analytical agencies/ 2023-2024

> **TOP 15** manufacturers in the retail segment\*

> **№1** in the ophthalmic market segment in value terms among all manufacturers on the Russian market\*\*

> **№5** in the overall rating of all manufacturers\*\*\*

> **№1** in the ranking of manufacturers in the target market\*\*\*\*

### Solopharm products\*\*\*\*\*

> **№1** in the recommendations of ophthalmologists of Russia

> **№1** in the recommendations of otorhinolaryngologists of Russia

> **№3** in the recommendations of pediatricians of Russia

\*According to AlphaRM, 10 months 2024, in the retail segment (sales from pharmacies)

\*\*According to IQVIA and DSM Group, 2023, retail (Medical devices + Drugs)

\*\*\*According to Ipsos, October 2024, data on doctors' prescriptions

\*\*\*\*According to Ipsos, October 2024, data on medical prescriptions (us + competitors)

\*\*\*\*\*According to Ipsos Prindex, Q1 2024



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## Single quality standard

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All Solopharm production sites are built in accordance with the GMP standards



### Conclusion of compliance with the Rules of the good manufacturing practice

GMP/EAEU/RU/01468-2024  
GMP/EAEU/RU/01469-2024

### Quality management system certificates:

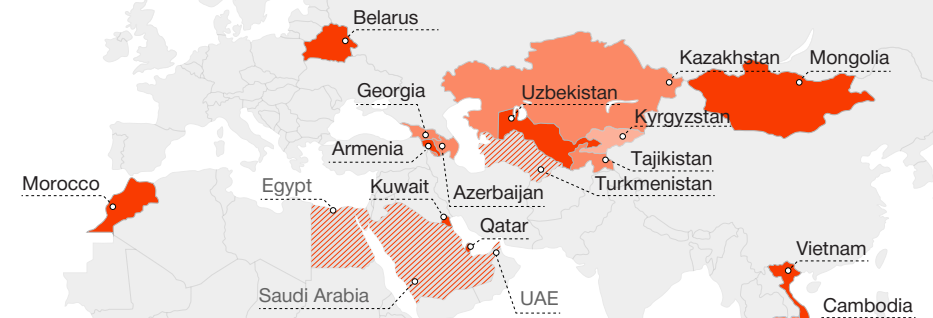
- Certificate of Conformity for the Quality Management System of Medical Devices ISO 1348522IMJW97/R3 (AQC LLC)
- Certificate of Conformity for the Food Safety Management System GMP Codex Alimentarius RU24/00000044 (SGS)

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## International recognition of Solopharm products

Our products are presented in **14 countries** in the world

**CPHl Awards short list nominee 2018.  
Category: «Excellence in Pharma: OTC»**



- Azerbaijan
- Armenia
- Belarus
- Vietnam
- Georgia
- Kazakhstan
- Cambodia
- Qatar
- Kyrgyzstan
- Kuwait
- Mongolia
- Morocco
- Tajikistan
- Uzbekistan

- Supply horizons:**
- > Brazil
  - > Egypt
  - > UAE
  - > Saudi Arabia
  - > Turkmenistan

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## Research and Development / R&D

# V

R&D Department provides full cycle of the pharmaceutical development: from idea to technology implementation into the production process



# 280

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market authorizations in more than 15 highly demanding therapeutic areas

# 15

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products and medical devices in the process of authorization

# 89

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products under development

# S

## Solopharm Quality Control

Solopharm has its own laboratories that control the quality of all incoming raw materials at all manufacturing stages as well as the quality of the finished products



**Microbiological laboratory**

# 4 657

tests per week

microbiological control of the manufacturing environment, materials and finished products

**Analytical laboratory**

# 6 674

tests per week

quality control of raw materials, packaging and printed materials, in-process control and quality control of finished products

**Certification department**

# 154

tests per week

finished products release with quality certificates

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## Solopharm products are presented in various in-demand areas

**more than 250 drug products**

are included in the portfolio in various therapeutic areas



Hematology



Ophthalmology



Surgery



Cosmetology



Ophthalmosurgery



Dentistry



ENT



Pulmonology



Endocrinology



Neurology



Rheumatology



Cardiology



Pediatrics



Therapy



Gastroenterology



Food supplements



Traumatology



Psychiatry

SOON



Urology

A photograph of a pharmaceutical production facility. The scene is dominated by stainless steel machinery and glass safety enclosures. In the foreground, there's a large, complex piece of equipment with various pipes, valves, and a control panel. To the right, another piece of machinery is visible, with the name 'Eva' printed on its glass enclosure. The background shows more industrial equipment and a clean, well-lit environment with recessed ceiling lights. The overall impression is one of a modern, high-tech manufacturing plant.

**S**

**Solopharm  
production sites**

**Liquid  
plant**

# S

## Solopharm Liquid Plant

The largest manufacturer of liquid dosage forms in Russia

### >190

medicines under production



### 28

production lines with high automation level



### 240 mln

product units per year



**Innovative dosage forms**

help maintain the sterility of the products, guaranteeing high-quality and safety for the consumer

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## Solopharm Liquid Plant

# V

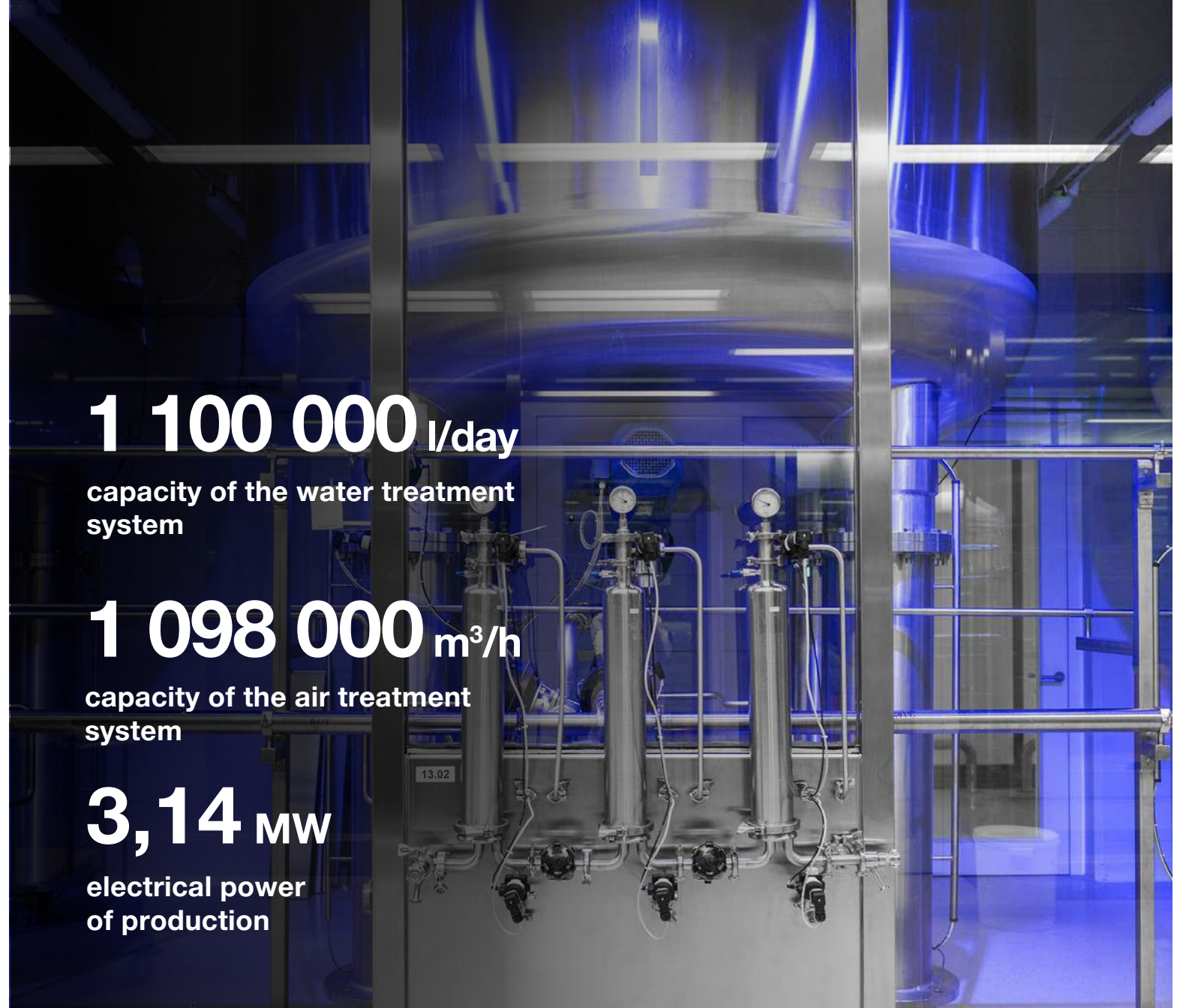
Liquid Plant has been built in accordance  
with the GMP standards

## 21 500 m<sup>2</sup>

total floor area of the plant

## 8 248 m<sup>2</sup>

clean room floor area



## 1 100 000 l/day

capacity of the water treatment  
system

## 1 098 000 m<sup>3</sup>/h

capacity of the air treatment  
system

## 3,14 MW

electrical power  
of production



# S

## Innovative release forms and technologies

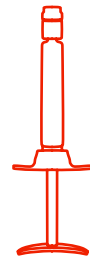


Help maintain the sterility of medicines, ensuring high quality and safety

### Release forms

- BFS infusion bottles
- BFS injection ampoules
- CBP injection ampoules
- BFS unidoses
- metered drops and sprays
- multidose bottles
- OSD bottles
- BOV aerosols
- MDI aerosols
- pre-filled syringes
- etc.

### Pre-filled syringes



Ready-to-use drug

Reinforced syringe stem and reinforced stop for comfortable use

### BOV technology [Bag-On-Valve]



The drug is in a sealed bag inside an aerosol can

Sprays continuously and works at any angle

### OSD bottle [Ophthalmic Squeeze Dispenser]



Two systems of air filtration

Guarantees sterility of the product without the use of preservatives even after opening

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## Innovative release forms and technologies



### Preservative-free metered sprays



Unique nozzle technology

Precise dosing and wide geometry of spraying

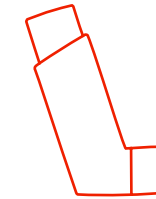
### BFS technology [Blow-Fill-Seal]



Polymer ampoules

Ease of storage and transportation, noninvasiveness usage

### MDI technology [Metered Dose Inhaler]



Metered aerosol for inhalation

Rapid drug delivery to the respiratory system organs

S

Solopharm  
production sites

Solid plant



# S

## Solopharm Solid Plant



New modern plant for the production  
of solid dosage forms



# 3

production lines  
with high automation level

# 1,3

 bln  
tablets per year

# 115

medicines under development  
and registration and in the process  
of authorization

# S

## Solopharm Solid Plant

# V

Solid Plant has been built in accordance  
with the GMP standards

# 12 257 m<sup>2</sup>

total floor area  
of the plant

# > 9 600 m<sup>2</sup>

clean room floor  
area



# 2,0 MW

electrical power  
of production

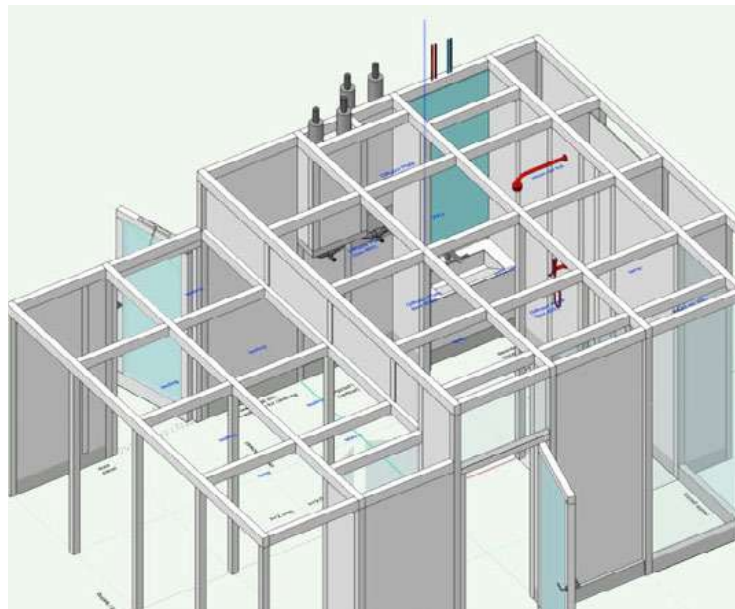
### Ventilation:

The air treatment system meets international GMP standards, which ensures D class in the rooms

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## Solopharm Solid Plant

**The modular system of clean rooms** spaced at intervals of 1200 mm made of glass and steel allows quickly transferring the walls and changing the ceiling height



**All engineering systems** supporting the operation of the production lines are located in the serviced ceiling space



**The ventilation system** automatically maintains humidity, temperature and differential pressure, ensuring the clean room class



**S**

**Solopharm  
production sites**

**Biotech**

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## Biotech

Site for the development and production of biotechnological products

# 13

projects under development

- Oncology
- Autoimmune diseases
- Ophthalmology

# 1

production line



# 2

**laboratories:**

- > bioprocess development
- > analytical methods

**High-tech equipment from the international manufacturers**

- > Bioreactor systems
- > Cryostorage systems
- > Chromatographs, etc.



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## Biotech

**1 300 m<sup>2</sup>**

total area

**448 m<sup>2</sup>**

clean room floor area

**170 m<sup>2</sup>**

total area of laboratory  
facilities



A photograph of a pharmaceutical production line. In the foreground, a conveyor belt is filled with numerous small, white, cylindrical containers, likely capsules or tablets, arranged in neat rows. The background shows complex industrial machinery, including metal frames, pipes, and control panels, typical of a factory setting. The lighting is bright and even, highlighting the clean and organized environment.

**S**

**Solopharm  
production sites**

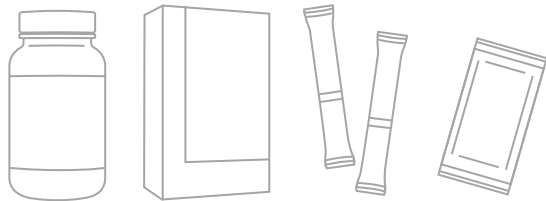
**Food  
supplements**

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## Solopharm food supplements production

# V

Solopharm sets the same high-quality requirements for food supplements as for medicines



# 5

production lines

≈ 4 mln  
packages per year

# 46

positions in production

**S**

## Solopharm food supplements production

**2 477 m<sup>2</sup>**  
total production area

**667 m<sup>2</sup>**  
clean room floor area

**1,5 MW**  
electrical power of production





**S**

**Solopharm  
production sites**

**Soft forms  
plant**

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## Solopharm Soft Forms Plant

**V**

august **2024**

new modern plant for the production  
of soft dosage forms (gels)  
was launched



**1**

**production line:**  
from AFS synthesis to release  
ready-made dosage form

**480** k  
packages per year

**6**

**medicines under development  
and registration and in the process  
of authorization**

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## Solopharm Soft Forms Plant

# V

The design of the production facilities is based on the modular Matrix Wall production system

> **Own treatment facilities**  
(wastewater neutralization site)

> **Ventilation:**  
The air treatment system meets international GMP standards, which ensures D class in the rooms

## 2 240 m<sup>2</sup>

total floor area  
of the plant

## 1 250 m<sup>2</sup>

clean room  
floor area

## 400 kW

electrical power  
of production



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Solopharm  
production sites

ВИЦ  
модульные системы

Matrix Wall





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## Matrix Wall

# V

New Solopharm project for design, manufacture and installation of clean rooms



- Design engineering
- Manufacturing
- Installation of clean rooms for the pharmaceutical productions

# 4

### workshops:

- > blank production shop
- > welding shop
- > assembly shop
- > packing and kitting area

# 1 840 m<sup>2</sup>

### production areas

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3

44

45

46

47

48

49

50

51

52

53

54

55

56

SOLOPHARM

# ESS warehouse



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## ESS warehouse

# V

Pharmaceutical warehouse for storage of raw and other materials and final products with built-in administration and amenity facilities and mechanical rooms



**15 000 m<sup>2</sup>**  
warehouse total area

**30 000**  
pallet positions

### Licenses:

- For the production of pharmaceuticals for medical use  
○ date received **august 2024**
- For the pharmaceutical business operations  
○ date received **may 2024**

### Technical facilities:

- Cold storage chambers for thermolabile products
- Sampling area of the Quality control department laboratory



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# Solopharm Points of growth

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## BioMix Plant

# V

A plant for the production  
of biotechnological products  
with the possibility of expansion  
in other areas

## Q2-3 2027

planned commercial  
launch

## 10,7 bln RUB

volume of investments



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# Solopharm Portfolio



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## New products

### Ophthalmic irrigation solution

#### BALANSOL SOFT

- + > Application as a solution for extraocular and intraocular irrigation, as well as for intraocular surgery in the formation of volume and deepening of the anterior chamber of the eye



### Anesthetic

#### DROPSTHETIC

[ proxymetacaine 5 mg ]

- + > Rapid and long-lasting anesthesia<sup>1</sup>
- > Action develops within 30 seconds after instillation
- > Duration of action approx. 15 minutes<sup>1</sup>
- > Low absorption into the systemic bloodstream<sup>1</sup>



1. Instructions for medical use - patient information DropSthetic ЛПТ-(006823)-(PF-RU) 09.09.2024

### Anti-glaucoma drug

#### BRIMONTIM SOLOPHARM

[ brimonidine 2 mg/ml + timolol 5 mg/ml ]

- + > For the treatment of open-angle glaucoma and ophthalmohypertension
- > Convenience for the elderly patient: the bottle is equipped with an auxiliary device — strike stop



### Anti-glaucoma drug

#### DORZIAL PLUS preservative-free

[ dorzolamide 20 mg/ml +  
timolol 5 mg/ml ]

- + > For the treatment of increased intraocular pressure in open-angle glaucoma
- > Preservative-free composition, safer for the eye surface<sup>1</sup>
- > Additional moisturizing effect due to the content of sodium hyaluronate<sup>1</sup>



1. Petrov S.Yu., Kalinina O.M., Zhuravleva A.N., Filippova O.M., Yakubova L.V., Vasilenkova L.V., Kosakyan S.M., Markelova O.I. Efficacy and safety of hypotensive therapy of primary glaucoma with a domestic generic fixed combination of dorzolamide and timolol. Russian Ophthalmological Journal. 2022; 15 (3): 52-60. <https://doi.org/10.21516/2072-0076-2022-15-3-52-602>.

### Mydriatic

#### STELFRIN GERTA

[ phenylephrine 2.5% ]

- + > For the prevention of asthenopia and accommodation disorders under high visual strain
- > Improved composition: contains sodium hyaluronate<sup>1</sup>
- > Vial volume for exactly one treatment course<sup>2</sup>



1. According to the instructions for medical use of Stelfrin gerta ЛП-№(003508)-(ПР-РУ)  
2. Based on the calculation of instillations in both eyes to relieve accommodation spasm, considering the vial volume of 2.5 ml according to the instructions for medical use of the Stelfrin gerta ЛП-№(003508)-(ПР-РУ)

### Mydriatic

#### STELFRIN SUPRA preservative-free

[ phenylephrine 2.5% ]

- + > For the prevention of asthenopia and accommodation disorders with high visual load
- > No preservatives, which ensures comfort when using<sup>1</sup>
- > Enriched with sodium hyaluronic acid to moisturize the eye surface<sup>1</sup>



1. Tarutta E.P., Tarasova N.A., Milash S.V., Markosyan G.A., Kushnarevich N.Yu., Larina T.Yu. The effect of phenylephrine hydrochloride 2.5% and sodium hyaluronate solution on visual functions and accommodation in children with myopia and its local tolerability. Russian Ophthalmological Journal. 2021; 14 (4): 85-94. <https://doi.org/10.21516/2072-0076-2021-14-4-85-94>.



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## Gel for the preparation of suspension for oral administration

### SOLOSORB

[ polymethylsiloxane polyhydrate 100 g ]

- + > Detoxifying agent for adults and children (acute and chronic intoxications of various origins, poisoning, intestinal infections, food and drug allergies, etc.)



## Antiemetic drug

### PRIONTIL

[ domperidone 10 mg ]

- + > Relief of symptoms of nausea and vomiting for adults and adolescents over 12 years of age with a body weight greater than 35 kg



## MDI aerosol

### BRONPRIVA SOLOPHARM

[ tiotropium bromide 9 mcg/dose ]

- + > **Achieving control of COPD symptoms:** reduces future risks of exacerbations and mortality every day<sup>1,2</sup>
- > The only aerosol that contains **200 doses for 3 months of use\***



\* Calculation according to the instructions for medical use and recommended dosage of drugs with tiotropium bromide, available on the Russian market (<https://grls.rosminzdrav.ru>).  
1. The instructions for medical use for the Bronpriva solopharm drug ЛПТ-№(006731)-(PF-RU)-020924  
2. Anzuleto A., and Miravittles M. Respiratory Research (2020) 21:199

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## Non-steroidal anti-inflammatory medicine

### ANGIDAK® INTENSIVE

SOON

[ benzydamine + octenidine + phenoxyethanol, 0.255 + 0.17 + 0.85 mg/dose ]

- + > Treatment of pharyngitis, laryngitis, tonsillitis, gingivitis, glossitis, stomatitis, periodontal disease. Use after surgical interventions



## Decongestant — alpha-adrenergic agonist

### OXYFRIN GERTA

[ oxymetazoline 11.25/dose, 22.5 mcg/dose, 15 ml ]

- + > Treatment of acute respiratory diseases, associated with rhinitis
- > Allergic rhinitis and vasomotor rhinitis
- > Restoring drainage in cases of inflammation of the paranasal sinuses, eustachitis, and otitis media
- > Reducing swelling prior to diagnostic procedures in the nasal passages



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### Intradermal implants

#### **BELLARTI® VITA / VITA PLUS**

[ hyaluronic acid 1.1% / 1.8%,  
sodium succinate 1.69%]

- > Slows cellular aging
- > Activates lymphatic drainage,  
has a depuffing effect
- > Powerful antioxidant
- > Restores and maintains fluid  
balance



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## Treatment for dizziness

### BETAHISTINE SOLOPHARM

[ betahistine 16 mg/ 24 mg ]

- + > Reduces the severity and frequency of dizziness<sup>1</sup>
- > Accelerates the recovery of vestibular function<sup>2</sup>
- > Improves the hydro- and hemodynamics of the inner ear<sup>3</sup>



1. Betahistine solopharm ОХЛП–ЛП-№(007064)-(PF-RU) from 01.10.2024  
2. Clinical Recommendations of the Ministry of Health of the Russian Federation Meniere's Disease 2024  
3. Parfenov V.A., Zamergrad M.V. et al. Benign paroxysmal positional vertigo: Diagnosis, treatment, rehabilitation. Modern representations of betahistine in complex treatment of patients with benign paroxysmal positional vertigo. Neurology, Neuropsychiatry, Psychosomatics. 2024;16(5):120-130.

## Anxiolytic

### ATREVOZOL®

[ fabomotizole 10 mg ]

- + > The first generic of fabomotizole on the Russian market!<sup>1</sup>
- > Effective for a wide range of anxiety disorders<sup>2</sup>
- > Can be used for long-term therapy of disorders<sup>2</sup>



1. According to the Russian state register of medicinal products  
2. Drapikina O.M., Fedin A.I. et al. Influence of psychosocial risk factors on the course and prognosis of cardiovascular diseases. Cardiovascular therapy and prevention. 2022;21(5):3280. doi:10.15829/1728-8800-2022-3280. EDN JWUMSA

## Antidepressant, selective serotonin reuptake inhibitor

### ZOLTRALIN SOLOPHARM

[ sertraline 50 mg/ 100 mg ]

- + > Has harmonious anxiolytic, thymoleptic and stimulant effects<sup>1,2</sup>
- > Effective for affective disorders of any structure<sup>1</sup>



1. Kanaeva L.S., Ibragimov D.F., Kulikova T.Y. Predictors of the efficacy of Stimuloton (sertraline) for patients with non-psychotic depressive disorders. Russian Medical Journal. 2003;25:1436  
2. Morozov P.V., Zoloft (sertraline) in psychiatry and general medical practice: recent data. Psychiatry and Psychopharmacotherapy; vol. 5; no. 3; pp. 3-6. 2012

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## Antithrombotic drug

### LIKVIREL

[ rivaroxaban 10 mg, 15 mg, 20 mg ]

- + > Baseline drug for the prevention of thromboembolism after orthopedic surgery<sup>1</sup> and stroke in atrial fibrillation<sup>2</sup>
- > The only oral anticoagulant with once-daily dosing<sup>2</sup>



1. Andriyashkin A. V. et al. Russian Clinical Guidelines for the Diagnosis, Treatment, and Prevention of Venous Thromboembolic Complications// Phlebology. – 2015. – Vol. 2. – No. 4. – P. 2.  
2. Medical use instructions ЛП-№(007382)-(ПГ-РУ)

## Lipid-lowering drug

### ISHENOR

[ rosuvastatin 10 mg, 15 mg, 20 mg ]

- + > Modern next-generation statin with proven superior efficacy in lowering low-density lipoprotein (LDL) cholesterol levels\*<sup>1</sup>
- > Its hydrophilic molecule ensures safety regarding carbohydrate metabolism<sup>2</sup>



1. Susekov A.V. Hypolipidemic efficacy and safety profile of high-dose atorvastatin and rosuvastatin. ISSN 0022-9040, Cardiology, 2023;63(2). DOI:10.18087/cardio.2023.2.n2407  
\*compared to atorvastatin and other statins  
2. Instructions for medical use of Ishenor.

## Anti-migraine drug

### SUMATRIPTAN SOLOPHARM

[ sumatriptan 50 mg ]

- + > The gold standard for specific treatment of migraine attacks<sup>1</sup>
- > The most prescribed triptan for migraine<sup>2</sup>



1. Shagbazyan A.E., Evdokimova E.M., Tabeeva G.R. Clinical analysis of triptans for the treatment of migraine attacks // Russian Medical Journal. 2017. № 9. P. 660-663  
2. According to the data on triptans prescriptions, Ipsos April 2024

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## Ophthalmology

# 40

## products

### Antiglaucoma products

Dorzial / Dorzial plus  
Dorzolamide / Dorzolamide +  
Timolol / Trilaktan® Travaxal /  
Timolol / Betaxolol Taflarint  
Brimontim solopharm **new!**

### Metabolic product

Taustin

### Eye wash and moisturizing drops

Gylan® comfort / Gylan® ultra  
comfort / Gylan® extra /  
Gylan® dex / **new!**  
Gylan® ultradex **new!**  
Ocusalin / Bivart® comfort /  
Bivart® soft / Bivart® ultra

### Contact lens solution

AquaOptic

### Vasoconstricting product

Sigida® crystal / Oftrix

### Anti-allergic products

Sigida duo® / Oloridine  
Cromicil®



### Antimicrobial products

Korfecin / Timilox®  
Lafrax / Sodium Sulfacil-  
Solopharm / Pictorid

### Mydriatic products

Phenycamide soft / Stelfrin  
Supra / Stelfrin Gerta **new!**

### Anticataract products

Oftarint

### NSAIDs

Ivinac / Diclofenac

### Antioxidants

Vicsipin®

### Antiviral

Exinta®

### Antiseptics

Soloseptin sens

# S ENT

# 26 products

## Otitis treatment products

Lorotox® / Otolorin / Niatira

## Products for sore throat treatment

Angidak®  
Angidak® forte  
Angidak® sept  
Angidak® intensive  
Gelangin® nova  
Gelangin® flex

soon

## Nasal moisturizing product

Olyfrin

## Nasal, mouth, and throat rinsing products

LinAqua  
Baby / Soft / Norm  
Forte / Forte for mouth and throat

## Rhinitis treatment products

Rhinostain®/ Tramycet  
Xylokt®-Solopharm  
Oxyphrin gerta **new!**  
Ryxint Rhino / Ropaxim/ Naximin  
Babyfrin® / Ivilekt  
Naphthyzine  
Fridifin **new!**



### Olyfrin

> Approved by the National Medical Association of Otorhinolaryngologists\*

### Fridifin

> The first Russian phenylephrine + dimetindene in form of nasal spray!

### Tramycet

> More than 40% of all ENT doctors and pediatricians choose Tramycet\*\*

### Rhinostein®

> One of the fastest growing Solopharm brands in prescriptions and sales\*\*\*

\*Russian otorhinolaryngology. 2024; 23(4).

\*\*Ipsos, Q3 2024.

\*\*\*Sales according to AlphaRM 2024 vs 2023 +35% in pack. Prescriptions according to Ipsos data Q3 2024 vs Q3 2023 +26.4 p.p. for ENT, +1.8 p.p. for pediatricians.

# S

## Rheumatology & Traumatology

# 13

products

### Viscosupplement injections

Armaviscon®  
Vita / Plus / Forte  
MN / Chondro / Platinum

### NSAID

Elox Solopharm  
Rikling  
Flagzamma

### Chondroprotectors

Artogystan / Diagistan **new!**

### Double syringe

ACT SOLOPHARM®

### Antigout drug

Febuxostat solopharm **soon**





# S

## Neurology & Psychiatry

# 16

products

### Nootropic product

Encetron-Solopharm

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### Complex of vitamins B

Larigama®

---

### Antidepressants

Tanixen solopharm *new!*

Paroxetine solopharm

Civelt *new!*

Zoltraline solopharm *new!*

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### Anxiolytic drug

Atrevozol® *new!*

### Centrally acting muscle relaxant

Lidamitol

Lidamitol tab *new!*

---

### Antiepileptic drug

Levetiracetam solopharm



### Treatment for dizziness

Betahistine solopharm *new!*

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### Migraine products

Delmigren *new!*

Sumatriptan solopharm *new!*

### Antioxidant products

Evrin

Itilokt® BV *new!*

---

### Anti-dementia drug

Memantin solopharm *new!*

# S

## Cardiology & Endocrinology

# 14

products

### Beta-blocker

Bisoprolol solopharm **new!**

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### Combined antihypertensive drugs

Eroffa  
Doustans **soon**



### Hypoglycemic drugs

Gliptozan  
Vildagvus  
Metformin solopharm **soon**

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### Antiplatelet drug

Clopidogrel solopharm

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### Hypolipidemic drugs

Ishenor **new!**  
Ezemirt **soon**

### Antihypertensive drugs

Moxonidine solopharm  
Amlodipin solopharm  
Perindopril solopharm

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### Antithrombotic drug

Likvirel **new!**

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### Combined hypoglycemic drug

Gliptozan plus

# S

## Pulmonology

# 10

## products



### Bronchodilators / inhaler solution

Astmasol®  
Novatron

### Bronchodilators / metered-dose inhaler

Astmasol® neo  
Novatron neo  
Bronpriva solopharm **new!**

### Inhaled hypertonic solution

Ingasalin® 3%  
Ingasalin® 6%  
Ingasalin® forte 7%

### Mucolytic products

Beraxol  
Mucoflustein **soon**

# S

## Cosmetology

# 12

### products



### Implants intradermal

Bellarti® Lift  
Bellarti® Hydrate  
Bellarti® Plus  
Bellarti® Extra Plus  
Bellarti® Estilla

### Cosmetic product

Bellarti® Amino  
Bellarti® Amino Plus  
Bellarti® Vita **new!**  
Bellarti® Vita Plus **new!**

soon

Bellarti® Nucleo 7,5  
Bellarti® Nucleo 20

# S

## Hygiene Products

# 6

products

### Antiseptics

Zilexa sept / Zilexa sept Intim  
MestaMidin-Sens Daily / Home / Personal

### ARD and coronavirus prevention

MestaMidin®-nasal



# S Therapy 13 products



**Trekrezan®**  
 > TOP-20 drug brands by the value of sales\*  
 > №1 brand among all Solopharm brands by an absolute increase of 34% in rubles\*\*

## Immunoadaptogen

Trekrezan®

## Laxative agents

Picodinar

Duflocic soon

## Antiemetic product

Priantil **new!**

## Anti-allergic products

Soloneks

Lazamirt

Novatinden solopharm

## Heartburn treatment

Viascon

## Antiviral products

Osetamivir solopharm **new!**

Inozivir soon

## Vitamin D

DeTriFerol (anise / banana flavors)

## NSAID

Bumidol®

## Enterosorbent

Solosorb **new!**

\*According to DSM, September 2024, by the value of sales

\*\*According to AlphaRM, Sell-out, 34 weeks 2024 and 34 weeks 2023

# S

## Food supplements

# 46

products

### Vitamin and mineral supplements in stick-packs and sachet-bags

Taprit / Taprit Plus /  
Trieksin® / Rimink / Lacart Plus /  
Magnesium Active / Chitosan  
Active / Kidsticks / Nutristicks /  
Lifoziel® / Collagen solopharm joint  
/ daily  
Magnesium + Vitamin B6  
Magnesium + Calcium

### Vitamin and mineral supplements in capsules

#### Elentra Nutrition®:

Zn / Zn + Se / Mg / Mg + Ca /  
Q10 + Vitamin C / Mg + B6 /  
Inositol / ChondroBase® /  
I + Tyrosine / 5-HTP + B6, etc

### Metabiotics

Actoflor®-C / Actoflor-duo /  
Actoflor® kids

### Bath salt

Magnesium Relax  
Magnesium Kids



# S

## Ophthalmosurgery

### Medical devices

# 8

## products

### Adgevisk®

Adhesive viscoelastic solution

### Adgevisk® lite

Viscoelastic ophthalmic solution

### Kogevisk®

Cohesive viscoelastic solution

### Kogevisk® lite

Cohesive viscoelastic solution

### Melavisc®

Viscoprotector

### Balansol

Ophthalmic irrigation solution

### Balansol soft new!

Ophthalmic irrigation solution

### DropSthetic new!

Locally anesthetic eye drops





# S

## Hospital Segment

# 135

products

### Infusion solutions BFS

Sodium chloride, Friosterine, Acesol, Ringer etc.

### Injections in ampoules BFS

Magnesium sulfate, Lidocaine, Potassium chloride etc.

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### Cardiology

Moxonidine, Perindopril, Likvirel (Rivaroxaban), Clopidogrel, Ishenor (Rosuvastatin) etc.

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### Neurology

Itilokt (Liposomal thioctic acid), Itilokt tab (Thioctic acid), Memantin etc.

### Pulmonology

Bronpriva (Tiotropium bromide), Ingasalin (sodium chloride + sodium hyaluronate), Novatron (Salbutamol), Astmasol (Ipratropium bromide + Phenoterol) etc.

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### Therapy

Trikombia (Ferric (III) hydroxide sacharose complex), Icatibant, Erastil (Urapidil) etc.

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### Ophthalmology

Trilactan (Latanoprost), Taflarint (Tafluprost) Dorzolamide etc.

# S

## Hospital Segment

### Antibiotics BFS

Linodject (Linezolid),  
Levinox (Levofloxacin),  
Tifluxan (Fluconazole),  
Elpasol (Metronidazole),  
Smidex (Ciprofloxacin)

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### Antiseptics

MestaMidin (Octenidine dihydrochloride +  
Phenoxyethanol), Zilexa (Benzyltrimethyl-  
myristoillamine-propylammonium)

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### Dentistry

Certacaine (Articaine + Epinephrine)



### Hematology

Altumven (Dalteparin sodium),  
Amrostak (Fondaparinux sodium)  
etc.

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### Psychiatry

Tanixen (Fluvoxamine),  
Civelt (Escitalopram) etc.

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### Rheumatology

Febuxostat solopharm (Febuxostat)

### Endocrinology

Gliptozan (Sitagliptin),  
Vildagvus (Vildagliptin) etc.

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### Otolaryngology

Xylokt (Xylometazoline),  
Tramycet (Framycetin) etc.

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### GIT

Priontil (Domperidone),  
Duflocik (Lactulose)

S

## Стартовый экран

Дублирует на планшетное приложение информацию с КРП портала

Видеи Гвидальдини отображаются по количеству на предыдущий день



Все показатели, кроме Краткости и Интервальности отображаются за текущий месяц

«Краткость и интервальность» — за квартал

Solopharm  
Фармацевтика XXI



Educational projects

# S

## We care for our partners with IQ Provision

IQ Provision is a comprehensive, high-tech educational platform for the professional **pharmaceutical community**

### Platform products

- **Lessons and interactive** quests on Solopharm products
- **Comprehensive courses** on nosologies and soft skills
- **Webinars** with company experts and opinion leaders
- **Articles and news** on the topical issues
- **Statutory documents base**
- **Questions and answers** from the pharmaceutical community

### IQ Provision in numbers

- **89 000** registered users
- **3.5 mln** portal visits per year
- **3 000** respondents participating in marketing research
- **25 000** webinar participants per year
- **10** educational formats
- **6** integrations with learning portals of pharmacy chains

### Features

- **Integration** with educational portals of the pharmacy chains
- **Creation** of the educational portals on a turnkey basis
- **Implementation** of the partner training programs

**IQ Provision**  
Educational platform  
for pharmacists



> **Workspace digital awards'23 Winner**

Category: Educational project

> **Smartpharma® Awards 2023 Winner**

Category: Informative and outreach project for pharmacy workers

> **«The best portal for pharmacists training» according to the «Green Cross»**

International pharmaceutical awards

welcome to  
**iq-provision.ru**



# S

## Expertise in hospital and outpatient segments with SoloExpert



is a comprehensive platform for training and experience exchange among the medical community, ophthalmic surgeons, and procurement specialists



join  
[soloexpert.ru](https://soloexpert.ru)

- Lessons on Solopharm products
- Comprehensive courses on procurement under Federal Laws 44 and 223
- «Live Surgery» cases for ophthalmic surgeons
- Scientific articles and webinars from experts in the medical community
- Library with useful materials



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## We discuss trends of the development and challenges of the pharmaceutical industry at SoloPharmShow

- Show about the pharmaceutical market from the first hand of the people who create this market
- Platform for discussing the hottest trends, current news and issues in the pharmaceutical market
- Reportages and small-talks like a FUN show

- > **500 minutes** of useful content
- > **25 TOP-speakers** from the pharmaceutical and medical community
- > **4 reportages** from Solopharm production
- > **20 relevant topics** about the development of the pharmaceutical industry



solo  
**Pharm  
show**



scan and watch  
the Show



# Solopharm

We care for people

## GROTEX LLC

### Headquarters:

27 Lvovskaya Street (Office L27 Business Center),  
St. Petersburg

### Office:

10 Butyrsky Val Street (White Square Business Center),  
Moscow

### Manufacturing sites:

- > 71 Industrialnyl Ave., Bldg. 2, lit. A, St. Petersburg
- > 13 Lapinsky Lane, lit. Zh St. Petersburg

### R&D Laboratory:

69 Revolutsii Highway, Bldg. 102,  
(Potapov Business Center), St. Petersburg

### General contacts:

tel.: +7 812 385 47 87  
grtx@grotexmed.com

[solopharm.com](http://solopharm.com)



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