

Pharmaceutical
Company

Solopharm

We care for people



S

Solopharm mission and values



To create modern, high-quality and affordable pharmaceuticals to preserve people's health and quality of life



High-quality



We strive for the highest quality in all aspects of our work: production, management, partnership

Caring for people



People are the key value of the company: consumers, employees, partners, investors

Sustainability

Rational use of resources allows us to maintain affordable prices and provide the maximum number of people with a quality treatment

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Solopharm
today



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History of the company



2011 - 2013

- Liquid Plant foundation and construction

2014 - 2017

- Launch of the 1st stage. Production of the first batch of infusion solutions
- Launch of the 2nd stage. Production of ophthalmic and nasal products
- Launch of the 3rd stage of the plant — 10 new lines

2019

- MDI aerosol line was launched

2020

- Start of construction of a new plant for solid dosage forms manufacturing

2021

- Launch of the biotechnological developments' laboratory and pilot scale site
- Production line EVA2 — increasing the capacity for the pre-filled syringes production
- Launch of the 1st stage of the food supplements production (stick packs)

2022

- Launch of the solid dosage forms plant

2023

- Launch of the 4th stage of the liquid dosage form plant. Increasing the manufacturing facilities

- Launch of Matrix Wall — design and manufacture of clean rooms

- Launch of the 2nd stage of the food supplements plant (capsules)

- Groundbreaking of the Hormones plant (production of hormonal drugs)

- Launch of the 1st stage of the solid plant

2024

- Launch of the ESS pharmaceutical warehouse

- Launch of a new plant for soft dosage forms manufacturing

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Our team

470 

Office

905 

Production

65 

Warehouse

101 

R&D department

329 

Regional staff

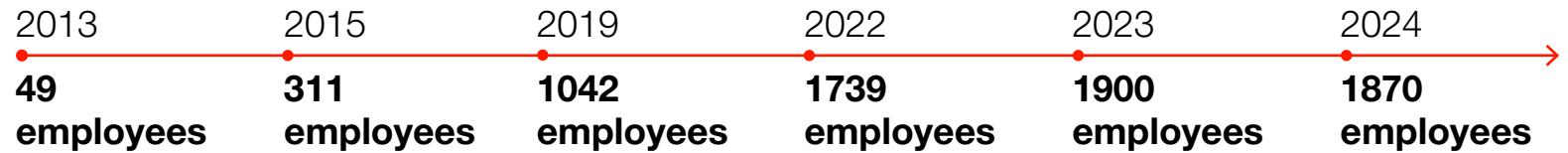


Solopharm team

Is a team of professional and likeminded individuals who strives to create the best on the Russian market and can respond flexibly to global challenges

Ready to cooperate

Every year more than **150 people** complete an internship in our company. More than **40 corporate events** are conducted



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General structure of the company



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Solopharm partnership with the professional community

>

Professional interaction with medical community and pharmacy segment is aimed to increase the knowledge of specialists and final customers about the company and its products

Promotion teams:

- Ophthalmology
- ENT and therapy
- Rheumatology
- Cosmetology
- Neurology

> 300

regional staff

> 250

cities of presence



> 70 000

physicians and pharmacists receive up-to-date information about Solopharm products every year

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Solopharm Ranking

Retail sector*

7th
place

by sales volume in packages with a market share of **2,4%**

15th
place

by sales volume in rubles with a market share of **1,7%**

Hospital sector**

4th
place

by sales volume in packages with a market share of **6,2%**

45th
place

by sales volume in rubles with a market share of **0,4%**

*According to the results by the end of 7 months 2024, based on IQVIA and DSM Group data (including medical products segments, food supplements: Sea water, dry eye syndrome, Armaviscon, AquaOptic, Olyfrin, Ingasalin.

**According to the results by the end of 7 months 2024. In government contract prices (VAT included), only 44-FZ. The period is determined by the auction date, the government contract status is «completed» and «completed/not conducted» According to IQVIA, for infusions, conversion to packaging No.1

Company through the eyes of the analytical agencies/ 2023-2024

> **TOP 10** manufacturers in the retail segment*

> **№1** in the ophthalmic market segment in value terms among all manufacturers on the Russian market**

> **№3** in the overall rating of all manufacturers***

> **№1** in the ranking of manufacturers in the target market****

Solopharm products*****

> **№1** in the recommendations of ophthalmologists of Russia

> **№1** in the recommendations of otorhinolaryngologists of Russia

> **№3** in the recommendations of pediatricians of Russia

*According to AlphaRM, 3 months 2024, in the retail segment (sales from pharmacies)

**According to IQVIA and DSM Group, 2023, retail (Medical devices + Drugs)

***According to Ipsos, May 2024, data on doctors' prescriptions

****According to Ipsos, May 2024, data on medical prescriptions (us + competitors)

*****According to Ipsos Prindex, Q1 2024

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Single quality standard

V

All Solopharm production sites are built in accordance with the GMP standards



Conclusion of compliance with the Rules of the good manufacturing practice

N_oGMP/EAEU/RU/00805-2023

Quality management system certificates:

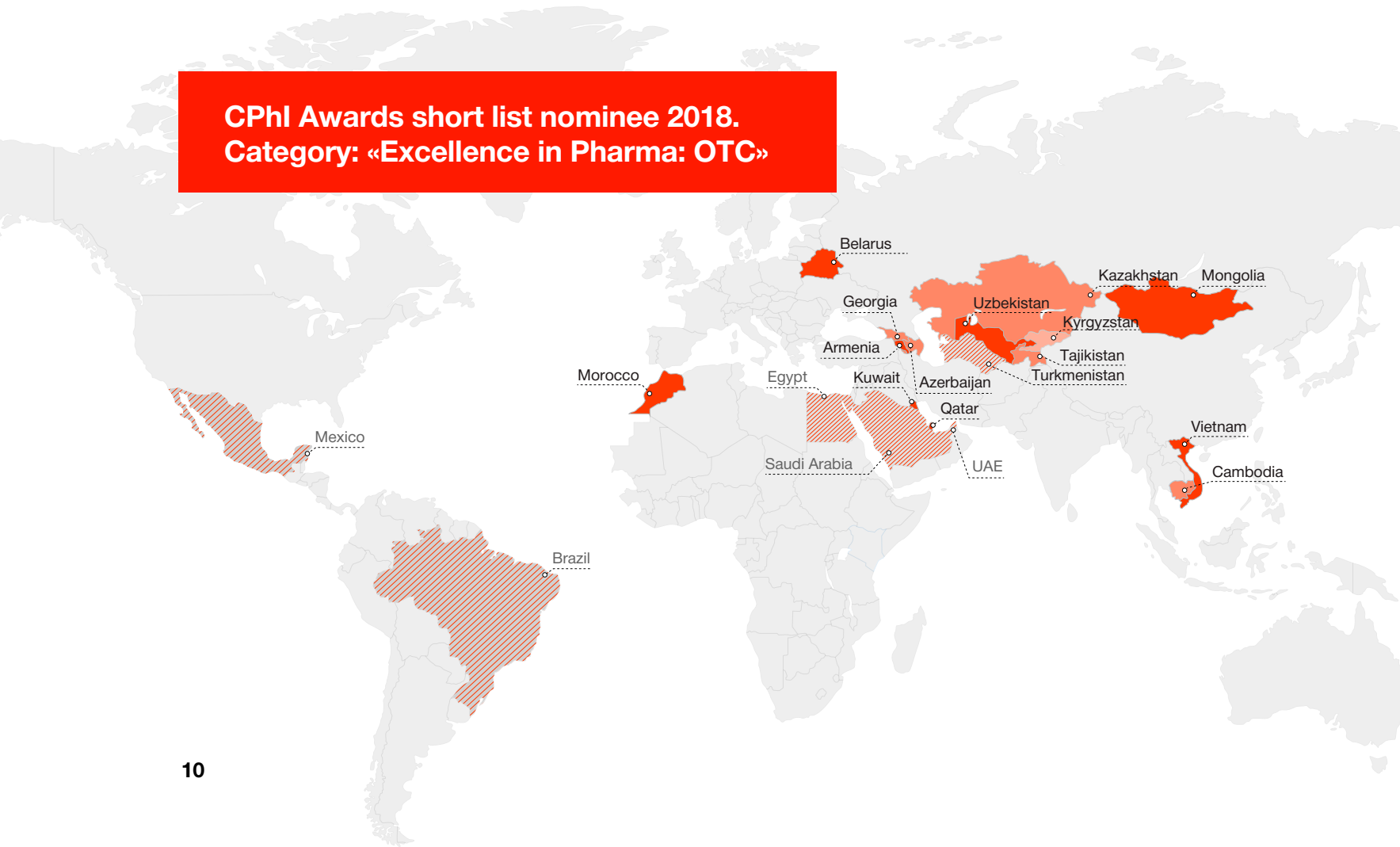
- Certificate RU24/00000044GMP Codex Alimentarius General Principles of Food Hygiene CAC/RCP-1-1969, Rev.5 (2022)
- ISO 13485:2016 (UAE)



International recognition of Solopharm products

Our products are presented in **14 countries** in the world

**CPHl Awards short list nominee 2018.
Category: «Excellence in Pharma: OTC»**



- Azerbaijan
- Armenia
- Belarus
- Vietnam
- Georgia
- Kazakhstan
- Cambodia
- Qatar
- Kyrgyzstan
- Kuwait
- Mongolia
- Morocco
- Tajikistan
- Uzbekistan

Supply horizons:

- > Brazil
- > Egypt
- > Mexico
- > UAE
- > Saudi Arabia
- > Turkmenistan

S

Research and Development / R&D

V

R&D Department provides full cycle of the pharmaceutical development: from idea to technology implementation into the production process



269

market authorizations in more than 15 highly demanding therapeutic areas

26

products and medical devices in the process of authorization

157

products under development

S

Solopharm Quality Control

Solopharm has its own laboratories that control the quality of all incoming raw materials at all manufacturing stages as well as the quality of the finished products



Microbiological laboratory

4 657

tests per week

microbiological control of the manufacturing environment, materials and finished products

Analytical laboratory

6 674

tests per week

quality control of raw materials, packaging and printed materials, in-process control and quality control of finished products

Certification department

146

tests per week

finished products release with quality certificates

S

Solopharm products are presented in various in-demand areas

more than 250 drug products

are included in the portfolio in various therapeutic areas



Hematology



Ophthalmology



Surgery



Cosmetology



Ophthalmosurgery



Dentistry



ENT



Pulmonology



Endocrinology



Neurology



Rheumatology



Cardiology



Pediatrics



Therapy



Gastroenterology



Food supplements



Traumatology



Psychiatry

SOON



Urology

A photograph of a pharmaceutical production facility. The scene is dominated by stainless steel machinery and glass safety enclosures. In the foreground, there's a large glass enclosure with a metal frame. Behind it, a complex piece of machinery is visible, featuring various pipes, valves, and a control panel with a large circular gauge. To the right, another glass enclosure is partially visible, with the name 'Eva' printed on its side. The lighting is bright and even, highlighting the clean, industrial environment.

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**Solopharm
production sites**

**Liquid
plant**

Eva

S

Solopharm Liquid Plant

The largest manufacturer of liquid dosage forms in Russia

>190

medicines under production



28

production lines with high automation level



240 mln

product units per year



Innovative dosage forms

help maintain the sterility of the products, guaranteeing high-quality and safety for the consumer

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Solopharm Liquid Plant

V

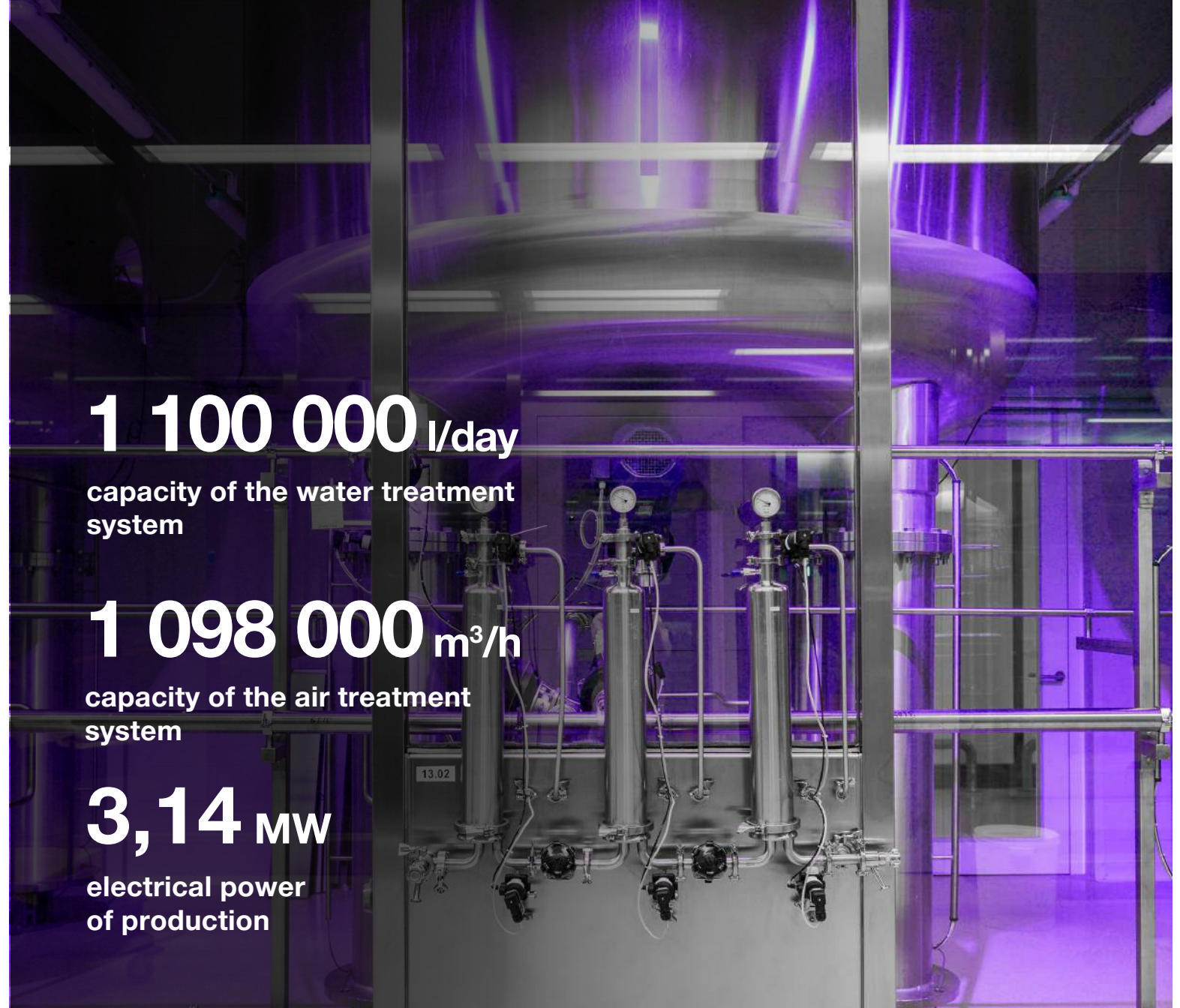
Liquid Plant has been built in accordance
with the GMP standards

21 500 m²

total floor area of the plant

8 248 m²

clean room floor area



1 100 000 l/day

capacity of the water treatment
system

1 098 000 m³/h

capacity of the air treatment
system

3,14 MW

electrical power
of production

S

Innovative release forms and technologies

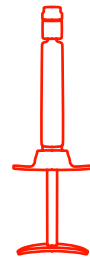


Help maintain the sterility of medicines, ensuring high quality and safety

Release forms

- BFS infusion bottles
- BFS injection ampoules
- CBP injection ampoules
- BFS unidoses
- metered drops and sprays
- multidose bottles
- OSD bottles
- BOV aerosols
- MDI aerosols
- pre-filled syringes
- etc.

Pre-filled syringes



Ready-to-use drug

Reinforced syringe stem and reinforced stop for comfortable use

BOV technology [Bag-On-Valve]



The drug is in a sealed bag inside an aerosol can

Sprays continuously and works at any angle

OSD bottle [Ophthalmic Squeeze Dispenser]



Two systems of air filtration

Guarantees sterility of the product without the use of preservatives even after opening

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Innovative release forms and technologies



Preservative-free metered sprays



Unique nozzle technology

Precise dosing and wide geometry of spraying

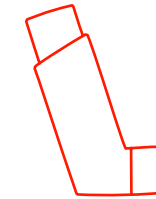
BFS technology [Blow-Fill-Seal]



Polymer ampoules

Ease of storage and transportation, noninvasiveness usage

MDI technology [Metered Dose Inhaler]



Metered aerosol for inhalation

Rapid drug delivery to the respiratory system organs

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**Solopharm
production sites**

Solid plant



S

Solopharm Solid Plant



New modern plant for the production
of solid dosage forms



3

production lines
with high automation level

1,3

bln
tablets per year

115

medicines under development
and registration and in the process
of authorization

S

Solopharm Solid Plant

V

Solid Plant has been built in accordance
with the GMP standards

12 257 m²

total floor area
of the plant

> 9 600 m²

clean room floor
area



2,0 MW

electrical power
of production

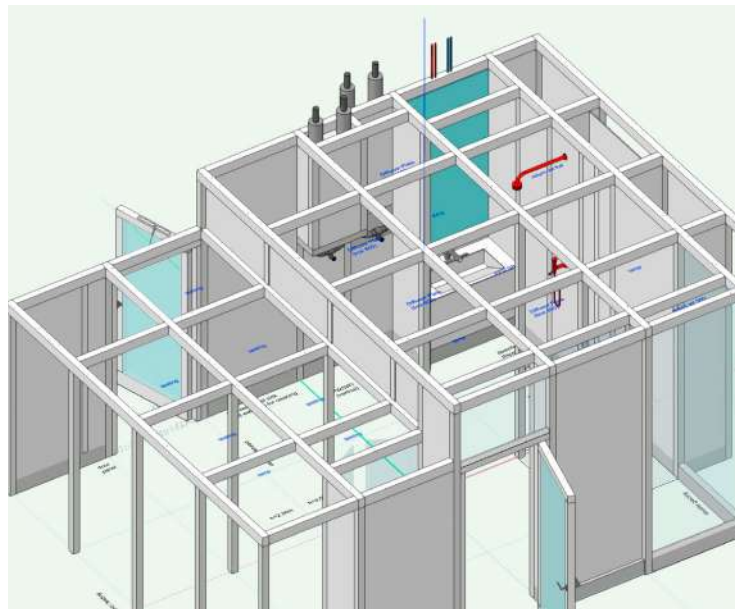
Ventilation:

The air treatment system meets international GMP standards, which ensures D class in the rooms

S

Solopharm Solid Plant

The modular system of clean rooms spaced at intervals of 1200 mm made of glass and steel allows quickly transferring the walls and changing the ceiling height



All engineering systems supporting the operation of the production lines are located in the serviced ceiling space



The ventilation system automatically maintains humidity, temperature and differential pressure, ensuring the clean room class



S

**Solopharm
production sites**

Biotech

S

Biotech

Site for the development and production of biotechnological products

13

projects under development

- Oncology
- Autoimmune diseases
- Ophthalmology

1

production line



2

laboratories:

- > bioprocess development
- > analytical methods

High-tech equipment from the international manufacturers

- > Bioreactor systems
- > Cryostorage systems
- > Chromatographs, etc.

S

Biotech

1 300 m²

total area

448 m²

clean room floor area

170 m²

total area of laboratory
facilities



A close-up, slightly blurred view of a pharmaceutical production line. In the foreground, a conveyor belt is filled with numerous small, white, cylindrical containers, likely capsules or tablets, arranged in neat rows. The background shows complex industrial machinery, including metal frames, pipes, and control panels, all in a clean, brightly lit environment. The overall scene conveys a sense of precision and large-scale manufacturing.

S

**Solopharm
production sites**

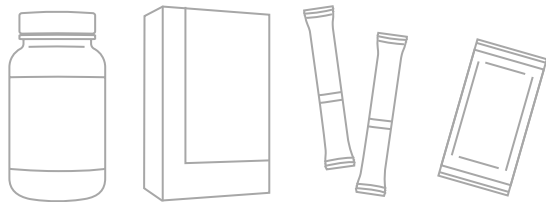
**Food
supplements**

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Solopharm food supplements production

V

Solopharm sets the same high-quality requirements for food supplements as for medicines



5

production lines

≈ 4 mln
packages per year

46

positions in production

S

Solopharm food supplements production

2 477 m²
total production area

667 m²
clean room floor area

1,5 MW
electrical power of production





S

**Solopharm
production sites**

**Soft forms
plant**

S

Solopharm Soft Forms Plant

V

august **2024**

new modern plant for the production
of soft dosage forms (gels, ointments)
was launched



1

production line:
from AFS synthesis to release
ready-made dosage form

1,45 mln
packages per year

6

**medicines under development
and registration and in the process
of authorization**

S

Solopharm Soft Forms Plant

V

The design of the production facilities is based on the modular Matrix Wall production system

> **Own treatment facilities**
(wastewater neutralization site)

> **Ventilation:**
The air treatment system meets international GMP standards, which ensures D class in the rooms

2 240 m²

total floor area
of the plant

1 250 m²

clean room
floor area

400 kW

electrical power
of production



S

Solopharm
production sites

ВИЦ
модульные системы

Matrix Wall



S

Matrix Wall

V

New Solopharm project for design, manufacture and installation of clean rooms



- Design engineering
- Manufacturing
- Installation of clean rooms for the pharmaceutical productions

4

workshops:

- > blank production shop
- > welding shop
- > assembly shop
- > packing and kitting area

1 840 m²

production areas

S

3

44

45

46

47

48

49

50

51

52

53

54

55

56

SOLOPHARM



ESS warehouse

S

ESS warehouse

V

Pharmaceutical warehouse for storage of raw and other materials and final products with built-in administration and amenity facilities and mechanical rooms



15 000 m²
warehouse total area

30 000
pallet positions

Licenses:

- For the production of pharmaceuticals for medical use
○ date received **august 2024**
- For the pharmaceutical business operations
○ date received **may 2024**

Technical facilities:

- Cold storage chambers for thermolabile products
- Sampling area of the Quality control department laboratory

An aerial photograph of a construction site. The central focus is a large, rectangular concrete slab, likely a floor or ceiling, which is reinforced with a dense grid of steel rebar. Diagonal steel bracing is visible across the slab, providing structural support. The surrounding area is filled with construction materials, including wooden formwork, steel beams, and various tools. The lighting is bright, casting long shadows across the site. In the top left corner, there is a red letter 'S'.

S

Solopharm Points of growth

S

BioMix Plant

V

A plant for the production of biotechnological products with the possibility of expansion in other areas

Q1 2026

planned commercial launch

9,5 bln RUB

volume of investments



S



Solopharm Portfolio

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New products

Ophthalmic irrigation solution

BALANSOL SOFT

- + > Application as a solution for extraocular and intraocular irrigation, as well as for intraocular surgery in the formation of volume and deepening of the anterior chamber of the eye



39

Ophthalmic moisturizing solution

GYLAN® DEX

[dexpanthenol 2% + sodium hyaluronate 0.18%]

- + > Hydration and recovery after surgery and injury
- > Can be used without removing the lenses
- > No preservatives



Ophthalmic moisturizing solution

GYLAN® ULTRADEX

[dexpanthenol 2% + sodium hyaluronate 0.3%]

- + > Long-term hydration and recovery after operations and injuries
- > Can be used without removing the lenses
- > No preservatives



Anti-glaucoma drug

BRIMONTIM SOLOPHARM

soon

[brimonidine 2 mg/ml +
timolol 5 mg/ml]

- + > For the treatment of open-angle glaucoma and ophthalmohypertension
- > Convenience for the elderly patient: the bottle is equipped with an auxiliary device — strike stop



Anti-glaucoma drug

DORZIAL PLUS

[dorzolamide 20 mg/ml +
timolol 5 mg/ml]

- + > For the treatment of increased intraocular pressure in open-angle glaucoma
- > Preservative-free composition, safer for the eye surface¹
- > Additional moisturizing effect due to the content of sodium hyaluronate¹



1. Petrov S.Yu., Kalinina O.M., Zhuravleva A.N., Filippova O.M., Yakubova L.V., Vasilenkova L.V., Kosakyan S.M., Markelova O.I. Efficacy and safety of hypotensive therapy of primary glaucoma with a domestic generic fixed combination of dorzolamide and timolol. Russian Ophthalmological Journal. 2022; 15 (3): 52-60. <https://doi.org/10.21516/2072-0076-2022-15-3-52-602>.

Mydriatic

STELFRIN SUPRA

[phenylephrine 2.5%]

- + > For the prevention of asthenopia and accommodation disorders with high visual load
- > No preservatives, which ensures comfort when using¹
- > Enriched with sodium hyaluronic acid to moisturize the eye surface¹



1. Tarutta E.P., Tarasova N.A., Milash S.V., Markosyan G.A., Kushnarevich N.Yu., Larina T.Yu. The effect of phenylephrine hydrochloride 2.5% and sodium hyaluronate solution on visual functions and accommodation in children with myopia and its local tolerability. Russian Ophthalmological Journal. 2021; 14 (4): 85-94. <https://doi.org/10.21516/2072-0076-2021-14-4-85-94>.

Gel for the preparation of suspension for oral administration

SOLOSORB

soon

[polymethylsiloxane polyhydrate 100 g]

- + > Detoxifying agent for adults and children (acute and chronic intoxications of various origins, poisoning, intestinal infections, food and drug allergies, etc.)



Food supplements in sachet-bags

MAGNESIUM AND VITAMIN B6

[magnesium 400 mg, vitamin B6 6 mg and vitamin C 800 mg]

- + > Promotes:
 - concentration of attention and memory improvement
 - maintaining the functional state of the heart and blood vessels



Food supplements in sachet-bags

MAGNESIUM AND CALCIUM

[magnesium 400 mg, calcium 800 mg, vitamin D3 15 mcg and C 800 mg]

- + > Promotes:
 - strengthening of bones
 - normal functioning of the heart and blood vessels



Viscoelastic ophthalmic solution

ADGEVISK® LITE

[sodium hyaluronate 1.7% +
chondroitin sulfate 4%]

- > When performing surgeries on the anterior segment of the eye, including cataract extraction and implantation of intraocular lenses



MDI aerosol

BRONPRIVA SOLOPHARM

soon

[tiotropium bromide 9 mcg/dose]

- > As maintenance therapy in adults with chronic obstructive pulmonary disease (COPD), including chronic bronchitis and emphysema



Metered nasal spray / Nasal drops

FRIDIFIN

[dimetindene 35.125 mcg/dose +
phenylephrine 351.25 mcg/dose]

[dimethinden 0.25 mg +
phenylephrine 2.5 mg]

- > Enhanced double action against rhinitis on the background of acute respiratory viral infections (ARVI) and allergies
- > 100% allergen-free composition*
- > Thoughtful packaging format
- > Vasoconstrictive and antihistamine effects



*There are no essential oils in the composition

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Intradermal implant

BELLARTI® ESTILLA

[hyaluronic acid 7.5 mg/ml (0.75%) +
polylactic acid 10 mg/ml (1%)]

- > Stimulates collagen production
- > Prevention of age-related changes
in facial proportions
- > Restores volume in tissues



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Solid dosage forms

SOLOPHARM

Muscle relaxant

LIDAMITOL TAB.

[tolperizone 150 mg №30]

- + > Completely bioequivalent to the original drug¹
- > The second step in antispasmodic therapy after Lidamitol injections



1. Farmvestnik No. 19 (1148) on August 27, 2024.

Antioxidant of direct and indirect action

ITILOKT® BV

[thioctic acid 600 mg №30]

- + > The only dosage form (Rapid Release) that does not have pronounced fluctuations in blood plasma concentration¹
- > Itilokt® BV has an antioxidant, neurotrophic effect, improves lipid metabolism²



1. Dan Ziegler et al., Oral Treatment With alpha-Lipoic Acid Improves Symptomatic Diabetic Polyneuropathy. The SYDNEY 2 trial. Diabetes Care. 2006;29(11):2365-2370.
2. General Characteristics Of The Drug Itilokt BV

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Solid dosage forms

SOLOPHARM

Anxiolytic

ATREVOZOL®

[fabomotizole 10 mg]

soon

- + > For anxiety states: neurasthenia, sleep disorders, adaptation disorders, in patients with various somatic diseases, dermatological diseases, etc.



Antidepressant, selective serotonin reuptake inhibitor

CIVELT

[escitalopram 10 mg]

- + > Antidepressant of choice with a favorable efficacy-safety ratio and minimal drug interactions¹
> Improves patients' quality of life²



1. S. G. Burchinsky, State Institution «D. F. Chebotarev Institute of Gerontology of NAMS of Ukraine», Kyev, Ukraine/Depression in elderly and senile patients: the problem of choosing an antidepressant drug.
2. Zakharova K. V., Akharkin R. V. The place of escitalopram in the treatment of depressive and anxiety disorders. RMJ. 2010; 26:1556.

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Solid dosage forms

SOLOPHARM

Combined antihypertensive drug

EROFFA

[indapamide + perindopril arginine
0.625 mg + 2.5 mg / 1.25 mg + 5 mg /
2.5 mg + 10 mg]

+ > The first reproduced¹ combination of arginine salt of perindopril and indapamide in vials²



Antihypertensive drug

PERINDOPRIL SOLOPHARM

[perindopril arginine 5 mg / 10 mg]

+ > ACE inhibitors* with optimal organoprotection in the form of arginine salt with pronounced advantages over perindopril erbuminom^{3,4}



1. Based on the results of the comparative dissolution kinetics test.

2. According to IQVIA, June 2024.

3. D.I. Trukhan. Optimization of drug therapy for coronary heart disease and hypertension: the choice of an angiotensin converting enzyme inhibitor. Systemic hypertension №1, 2014.

4. Perindopril arginine: a new salt of an angiotensin-converting enzyme inhibitor expands the possibilities of application. Yu. A. Karpov. 2008.

Drug for the treatment of type 2 diabetes mellitus

GLIPTOZAN

[sitagliptin 100 mg]

- + > Low risk of hypoglycaemia¹
- > The possibility of use at any stage of CKD¹
- > Neutral effect on weight¹



Drug for the treatment of type 2 diabetes mellitus

GLIPTOZAN PLUS

[metformin + sitagliptin 1000 mg + 50 mg]

- + > A rational hypoglycemic combination for starting therapy of type 2 diabetes mellitus in patients without CVD, CHF and CKD*



Drug for the treatment of type 2 diabetes mellitus

VILDAGVUS

[vildagliptin 50 mg]

- + > Vildagliptin is the most prescribed of the iDPP-4**
- > Now in a convenient package for a full month of therapy²



1. Petunina N.A., Goncharova E.V., Telnova M.E., Trukhina L.V., Martirosyan N.S. Sitagliptin is the world's first inhibitor DPP-4. Medical advice. 2019; 4: 14-19. DAY: <https://doi.org/10.21518/2079-701X-2019-4-14-19>.

2. Misnikova I. V., Kovaleva Yu. A., Gubkina V. A. Early intensification of hypoglycemic therapy: VERIFY lessons and real clinical practice on the example of data from the diabetes registry of the Moscow region //Problems of endocrinology. – 2020. – vol. 66. – No. 5. – pp. 86-95

*atherosclerotic cardiovascular diseases, chronic heart failure, chronic kidney disease

**inhibitor dipeptidyl peptidase-4

S

Solid dosage forms



 SOLOPHARM

Non-steroidal anti-inflammatory drug

FLAGZAMMA

[etoricoxib 60 mg / 90 mg / 120 mg]

- + > Highly selective NSAID¹ of the new generation with minimal impact on the gastrointestinal tract²
- > Provides a fast³ and long-lasting analgesic effect when taken in one tablet⁴



Antiallergic drug

LAZAMIRT

[desloratadine 5 mg]

- + > Reducing allergic reactions, itching and swelling



1. Karateev AE. Therapeutic potential of etoricoxib in clinical practice. Modern Rheumatology. 2020;14(1):108-117. DOI: 10.14412/1996-7012-2020-1-108-117
2. Jung SY, Jang EJ, Nam SW, et al. Comparative effectiveness of oral pharmacologic interventions for knee osteoarthritis: A network meta-analysis. Mod Rheumatol. 2018 Nov;28(6):1021-8. doi: 10.1080/14397595.2018.1439694. Epub 2018 Mar 1
3. Malmstrom K, Sapre A, Coughlin H, et al. Etoricoxib in acute pain associated with den[1]tal surgery: a randomized, double-blind, placebo- and active comparator-controlled dose-ranging study. Clin Ther. 2004 May;26(5):667-79. doi: 10.1016/S0149-2918(04)90067-7
4. Zhang S, Zhang Y, Liu P, et al. Efficacy and safety of etoricoxib compared with NSAIDs in acute gout: a systematic review and a meta-analysis. Clin Rheumatol. 2016 Jan;35(1):151-8. doi: 0.1007/s10067-015-2991-1. Epub 2015 Jun 24

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Ophthalmology

39

products

Antiglaucoma products

Dorzial / Dorzial plus
Dorzolan® solo / extra / Trilaktan®
Travaxal / Timolol / Betaxolol
Taflarint
Brimontim solopharm soon

Metabolic product

Taustin

Eye wash and moisturizing drops

Gylan® comfort / Gylan® ultra
comfort / Gylan® extra /
Gylan® dex / **new!**
Gylan® ultradex **new!**
Ocusalin / Biviart® comfort /
Biviart® soft / Biviart® ultra

Contact lens solution

AquaOptic

Vasoconstricting product

Sigida® crystal / Oftrix

Anti-allergic products

Sigida duo® / Oloridine
Cromicil®



Antimicrobial products

Korfecin / Timilox®
Lafrax / Sodium Sulfacil-
Solopharm / Pictorid

Mydriatic products

Phenycamide®
Stelfrin supra

Anticataract products

Oftarint

NSAIDs

Ivinac / Diclofenac

Antioxidants

Vicsipin®

Antiviral

Exinta®

Antiseptics

Soloseptin sens

S ENT

25 products

Otitis treatment products

Lorotox® / Otolorin / Niatira

Products for sore throat treatment

Angidak®
Angidak® forte
Angidak® sept
Gelangin® nova
Gelangin® flex

Nasal moisturizing product

Olyfrin

Nasal, mouth, and throat rinsing products

LinAqua
Baby / Soft / Norm
Forte / Forte for mouth and throat

Rhinitis treatment products

Rhinostain®/ Tramycent
Xylokt®-Solopharm
Oxyfrin / Ryxint Rhino
Ropaxim/ Naximin
Babyfrin® / Ivilekt
Naphthyzine
Fridifin **new!**



Olyfrin

- > Approved by the National Medical Association of Otorhinolaryngologists*
- > №1 in the category of drugs for treatment, restoration and protection of the nasal mucosa**

Lorotox®

- > №1 in the recommendations of specialists among ear drops of domestic manufacturers***

Tramycent

- > №1 in the recommendations of ENT doctors in Russia. 50% of all ENT doctors in the Russian Federation choose Tramycent****

Rhinostein®

- > №2 among the fastest growing in tertiary sales of Solopharm nasal brands (+62% YTD 2024 vs 2023)*****

*Russian otorhinolaryngology. 2024; 23(4).

**According to Ipsos prescriptions, 2024, Q1. and sales in kind AlphaRM 2024, Q1-2.

***INN: Lidocaine+Phenazone, Ipsos, 2024, Q1-2.

****Ipsos, 2024.

*****Accodng to AlphaRM, package sales, 32 weeks 2024 vs 32 weeks 2024.

S

Rheumatology & Traumatology

12

products

Viscosupplement injections

Armaviscon®
Vita / Plus / Forte
MN / Chondro / Platinum

Double syringe

ACT SOLOPHARM®

Chondroprotectors

Artogystan / Diagistan **new!**

NSAID

Elox Solopharm
Rikling
Flagzamma **new!**



S

Neurology & Psychiatry

13

products

Nootropic product

Encetron-Solopharm

Antioxidant product

Evrin
Itilokt® BV **new!**

Migraine product

Delmigren **new!**

Complex of vitamins B

Larigama®

Centrally acting muscle relaxant

Lidamitol
Lidamitol tab. **new!**



Antidepressants

Tanixen solopharm **new!**
Paroxetine solopharm **new!**
Civelt **new!**

soon

Levetiracetam solopharm
Zoltraline solopharm
Atrevozol®

S

Cardiology & Endocrinology

9

products

Antihypertensive drugs

Moxonidine solopharm *new!*

Amlodipin solopharm *new!*

Perindopril solopharm *new!*

Combined antihypertensive drug

Eroffa *new!*



Hypoglycemic drugs

Gliptozan *new!*

Vildagvus *new!*

Antiplatelet drug

Clopidogrel Solopharm *new!*

Combined hypoglycemic drug

Gliptozan plus *new!*

Hypolipidemic drug

Ishenor soon

S

Pulmonology

9

products



Bronchodilators / inhaler solution

Astmasol®
Novatron

Bronchodilators / metered-dose inhaler

Astmasol® neo
Novatron neo
Bronpriva solopharm soon

Inhaled hypertonic solution

Ingasalin® 3%
Ingasalin® 6%
Ingasalin® forte 7%

Mucolytic product

Beraxol

S

Cosmetology

12

products

Implants intradermal

- Bellarti® Lift
- Bellarti® Hydrate
- Bellarti® Plus
- Bellarti® Extra Plus
- Bellarti® Amino
- Bellarti® Amino Plus
- Bellarti® Estilla **new!**

Cosmetic product

- Bellarti® Oxy

soon

- Bellarti® Nucleo 7,5
- Bellarti® Nucleo 20
- Bellarti® Vita
- Bellarti® Vita Plus



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Hygiene Products

6

products

Antiseptics

Zilexa sept / Zilexa sept Intim
MestaMidin-Sens Daily / Home / Personal

ARD and coronavirus prevention

MestaMidin®-nasal



S Therapy 12 products



Trekrezan®

> TOP-5 brands of the antiviral and immunomodulator category with a market share of 10.3%*

> №1 brand among all Solopharm brands by an absolute increase of 34% in rubles**

Immunoadaptogen

Trekrezan®
Trekrezan® syrup

Laxative

Picodinar

Antiemetic product

Priantil **new!**

Anti-allergic products

Soloneks
Lazamirt **new!**
Novatinden solopharm **new!**

Heartburn treatment

Viascon

Antiviral product

Oseltamivir Solopharm

soon

Vitamin D

DeTriFerol (anise / banana / orange flavors)

NSAID

Bumidol®

Enterosorbent

Solosorb **soon**

*According to AlphaRM 2024 Q1.

**According to AlphaRM, Sell-out, 34 weeks 2024 and 34 weeks 2023.

S

Food supplements

46
products

Vitamin and mineral supplements in stick-packs and sachet-bags

Taprit / Taprit Plus /
Trieksin® / Rimink / Lacart Plus /
Magnesium Active / Chitosan
Active / Kidsticks / Nutristicks /
Lifoziel® / Collagen solopharm joint
/ daily **new!**
Magnesium + Vitamin B6 **new!**
Magnesium + Calcium **new!**

Vitamin and mineral supplements in capsules

Elentra Nutrition®:

Zn / Zn + Se / Mg / Mg + Ca /
Q10 + Vitamin C / Mg + B6 /
Inositol / ChondroBase® /
I + Tyrosine / 5-HTP + B6, etc

Metabiotics

Actoflor®-C / Actoflor-duo /
Actoflor® kids

Bath salt

Magnesium Relax **new!**
Magnesium Kids **new!**



S

Ophthalmosurgery

Medical devices

8

products

Adgevisk®

Adhesive viscoelastic solution

Kogevisk®

Cohesive viscoelastic solution

Melavisc®

Viscoprotector

Balansol soft new!

Ophthalmic irrigation solution

Adgevisk® lite new!

Viscoelastic ophthalmic solution

Kogevisk® lite

Cohesive viscoelastic solution

Balansol

Ophthalmic irrigation solution

DropSthetic soon

Locally anesthetic eye drops



SOLOPHARM

S

Hospital Segment

72

products

Infusion solutions in BFS polypropylene bottles

Friosterin® / Ringer_IV
Sodium Chloride_IV
Aminocaproic acid
Linojekt / Levinoks
Tifluksan / Flotidin and etc



Injectables in BFS plastic ampoules

Bupivacaine / Teovexal® /
Ondansetron, etc.

Injectables In pre-filled syringes

Amrostak solopharm /
Icatibant

Injectables in glass ampoules

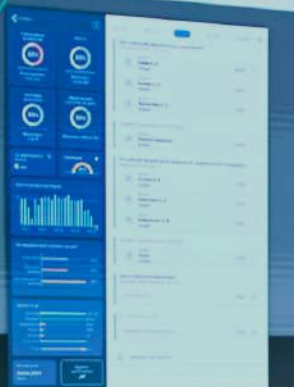
Itilokt / Tricombia / Artogystan, etc.

S

Стартовый экран

Дублирует на планшетное приложение информацию с КРП портала

Важно! Показатели отображаются по средам и в предпоследний день.



Все показатели, кроме Краткости и Интервальности отображаются за текущий месяц

Краткость и интервальность – за квартал

Solopharm
Фармацевтика XXI



Educational projects

S

We care for our partners with IQ Provision

Pharmaceutical industry experts' **community**

IQ Provision in numbers

- **86 000** registered users
- **3.5 mln** portal visits per year
- **3 000** respondents participating in marketing research
- **100** partner pharmacy chains
- **25 000** webinar participants per year

62

IQ Provision
Educational platform
for pharmacists



> **Workspace digital awards'23 Winner**

Category: Educational project

> **Smartpharma® Awards 2023 Winner**

Category: Informative and outreach project for pharmacy workers

> **«The best portal for pharmacists training» according to the «Green Cross»**

International pharmaceutical awards

Platform products

- **Lessons and integrated courses** about Solopharm products
- **Webinars** with company experts and opinion leaders
- **Articles and news** on the topical issues
- **Statutory documents base**
- **Questions and answers** from the pharmaceutical community

Features

- **Integration** with educational portals of the pharmacy chains
- **Creation** of the educational portals
- **Implementation** of the partner training programs

welcome to
iq-provision.ru



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SoloExpert: experts' assessment in the hospital segment



Educational platform aimed to increase the level of expertise in the hospital segment in various areas – from production to procurement processes

- **Procurement trainings** in accordance with Federal Laws 44-FZ and 223-FZ
- **Product trainings:** Solopharm hospital segment
- **Platform for the ophthalmic surgeons experience exchange and development**
- **Library** with useful resources to work with



Platform Expert
Konstantin A. Perov



Director of Autonomous Non-Commercial Organization of Continuing Professional Education Institute of Competitive Technologies



Ph.D. in Economics with 20 years of experience in procurement of medical products and devices

soon → **soloexpert.ru**
oplatform update



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We discuss trends of the development and challenges of the pharmaceutical industry at SoloPharmShow

- Show about the pharmaceutical market from the first hand of the people who create this market
- Platform for discussing the hottest trends, current news and issues in the pharmaceutical market
- Reportages and small-talks like a FUN show

Do you want to participate?

We are looking for great speakers who are ready to discuss current challenges and trends in the development of the pharmaceutical industry to create new episodes.

- > **500 minutes** of useful content
- > **25 TOP-speakers** from the pharmaceutical and medical community
- > **4 reportages** from Solopharm production
- > **20 relevant topics** about the development of the pharmaceutical industry

NB! Email us:
konstantin.lysenko@grotexmed.com

solo
**Pharm
show**



scan and watch
the Show



Solopharm

We care for people

GROTEX LLC

Headquarters:

27 Lvovskaya Street (Office L27 Business Center),
St. Petersburg

Office:

10 Butyrsky Val Street (White Square Business Center),
Moscow

Manufacturing sites:

- > 71 Industrialnyl Ave., Bldg. 2, lit. A, St. Petersburg
- > 13 Lapinsky Lane, lit. Zh St. Petersburg

R&D Laboratory:

69 Revolutsii Highway, Bldg. 102,
(Potapov Business Center), St. Petersburg

General contacts:

tel.: +7 812 385 47 87
grtx@grotexmed.com

solopharm.com



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SCAN



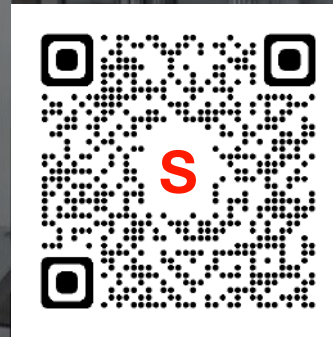
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